

COMPANY PROFILE



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Overview

Metexim Technologies established its roots in providing efficient solutions by engaging highly competent and experience resource at cost effective price. We are an India based company providing IT solutions and offer development and testing services. We support our customers in offering adding value to their services. The proactive ability to understand our client requirement and to deliver quality solutions on time is our strength. These are our value adding features

- **Resources – Well experience team of professionals**
- **Commitment – To meet clients requirements and transform short term engagements into long term associations**
- **Adaptive – We adapt our customers work culture and work together as a team**
- **Flexibility – The team works as per your priorities and business focus. And also our ability to increase or decrease resource count as per your business need.**
- **Growth – We work towards supporting our customers in offering value added services**

Organization

Metexim Technologies is a proprietor owned company. Metexim Technologies is part of the Metexim Group of companies with business interests in Manufacturing and Export of Engineering Components and Manufacturing and Distribution of Cement Based Paints. Metexim Sourcing Private Ltd is into offshore sourcing of engineering components, and has been in the industry for well over a decade. Metexim Technologies was formed as a separate business entity in 2005 after being under the wings of the group companies as a division for close to 3 years. Metexim Technologies is headed by Mr. Ashish Mehta a young entrepreneur, he has a MS (Industrial Business) from Purdue University, US after completing his Bachelors Dual degree from BITS Pilani, India in Mechanical Engineering and Economics. He is supported by Mr. Viswanathan Sundaresan, as Chief Operating Officer, who has a Masters in Computer Application from Madras University after completing his Bachelors in Science from Madras University. Metexim technologies started with providing enterprise solutions to manufacturing organizations in the local market before venturing into the offshore market. We have clients from different industries spread around the world. Our revenue has increased significantly over the period of our operations. And we continue to retain ownership of the company without any outside investment. Our strength is 25 employees currently in India and we continue to provide value-added solutions to our clients in many countries at an economic cost. The team consists mostly of competent individuals who have a Masters Degree.

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Our capabilities

Metexim Technologies offers a complete spectrum of IT expertise that best fit the Business-IT requirements with the aim of high rate of return of investment (ROI) to the client.

- Our intelligence maturity as well as the capability of continuous process improvement is a key to meeting client's requirements within the shortest possible time frame
- Our talented pool of software engineers and high technology infrastructure at the development center in India are providing substantial support by providing timely services to the global clientele. As a result the clients are able to get maximum cost advantages since our development practices are focused on maximizing performance at various stages of software development lifecycle to directly arrive at a favorable cost structure for the client. We excel in providing cost-effective and efficient solutions by engaging the best combination of software professionals, project managers and functional consultants.
- Assigning a dedicated team of professionals to each and every project with a clear objective in mind, has nurtured a definite corporate culture at Metexim Technologies. Applying simple principles of teamwork, open and honest communication and commitment to getting a job right holds the essence of what we believe as guiding principles of the company. Some may call it a solid work ethic; however, we like to believe it carries weight, which is why Metexim stands by each and every project it undertakes.

Our Technical Forte

Metexim Technologies offers an expert team of professionals in Microsoft Technologies including .Net architects, developers and testers who with their technical know-how supplemented with experience have successfully developed scalable, portable and robust .Net web portal solutions. Our skills and tools include:

 Microsoft .net Microsoft Active Server Pages	Visual Basic, Visual C++, VB.NET, ASP.NET, C#, C#.NET Product Development, ERP Solutions, Application Development, Custom Specific Development
 Sun microsystems Java	Java2 Enterprise Edition, JSP, Servlet, JDBC, JAVA, Applets, AWT, Swing, RMI, EJB Product Development, ERP Solutions, Application Development, Custom Specific Development
 Microsoft Office Access Microsoft SQL Server ORACLE DATABASE	MS-Access, MS-SQL Server, Oracle, APEX, Crystal Reports, Data Reports
 POWERED BY redhat LINUX php MySQL	HTML, JavaScript, XML, XSL, CSS, PHP, MySQL Web Sites, Web Applications, Ecommerce Solutions, Web Portals, SEO
 Software TESTING	Unit Testing, Integration Testing, End to End -Functionality Testing, Usability Testing, System Testing, performance Testing,
 MADE WITH macromedia Adobe	Macromedia DreamWeaver, Fireworks, Flash, Adobe Photoshop, Illustrator, ImageReady

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Infrastructure

Our state of the art development center in Chennai, India is equipped with the latest technologies with secured systems and comfortable working conditions to boost productivity and quality. We maintain 24x7 service supports for our engagements, such as:

- Alternative development facility is available to address risks in business continuity
- Alternative Internet connectivity from 2 Service Providers
- Development Facility is situated in the heart of the city and is easily accessible.
- Data back up locally in Chennai

People

Metexim Technologies is an employee-owned company. Our people are our asset. We believe in bringing diverse and highly qualified individuals on board to ensure a work culture fostering personal growth through internal mentorship program. Our people bring years of software development experience, domain expertise and desire to help you succeed with your business goals. We nurture a culture of helping our clients beyond expectations even going the extra mile. The Organization Values revolve around customer satisfaction, quality, delivery, privacy protection, integrity and equal opportunity rights. Our clients and employees view us as an organization with high respect for intellectual property rights, individual talent, ownership of delivery and partnerships.

Offshore Development Team

Designation	Role	Credentials
Account Manager	Heads the ODC team – Non-Billable Resource, and Handles Issues Escalation	Experienced in establishing ODC teams and carrying out offshore projects
Project Managers	Responsible for understanding client requirements and technical delivery	Expertise in Technologies 6+ yrs experience Managing technical teams
Team Leads / Sr. Developers	Responsible for mapping requirements, documentation and project execution	4+ yrs experience in technologies Managing technical team
Programmers	Responsible for Development as per specification	2+ yrs of experience in technologies
Q.A Engineer	Responsible for creation and execution of test cases and test data and ensure quality delivery	2-4 yrs experience in testing

Quality

Metexim Technologies work towards converting associations into long term mutually beneficial associations. We would like to partner with our customers and add value to their services. We strive to deliver quality solutions, on-time at cost effective prices. We have internal systems in process to ensure that effective work is executed in line with the customer's requirements. Quality is blended into the development process – not only concentrating on functionality but also in ensuring effective coding methodologies and appropriate comments and tags. Our well experience quality teams are involved in the projects right from the initial stages and support the development team in delivery a high quality solution.

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What you gain by associating with Metexim Technologies

Clients benefit from our engagements because of:

- Strong expertise and experience in developing applications on Microsoft and Java Technologies
- Experience in the complete life cycle for the development and implementation of an end-to-end solution
- Efficient utilization of skills as well as resource management
- Low “ Total Cost of Ownership”
- Efficient Communication
- Well implemented Agile Development Methodologies – XP (Extreme Programming), AUP (Agile Unified Process) and Iterative Process
- Quick Turnaround time. Timely delivery of quality solutions in ensured by proactive team, proper planning and committed resources.
- A flexible and adaptive team to suit your business requirements.

Why Metexim Technologies?

Our organization values ‘Customer Satisfaction’ and we aim to be your long-term partner. We are very well positioned to successfully deliver all development and our key distinguishing strengths are discussed in this section.

Confidentiality and Data protection

We understand clients are worried about confidentiality and data protection in a global market place. We take special care to keep their mind at ease by undertaking following measures:

- Each of our employee signs a Non-Disclosure contract before joining the office
- Physical Access to our office is restricted. No outsider can go beyond a certain point.
- We take all measures to protect work from virus and Trojans. Our Anti-virus software is updated on frequent intervals to provide protection from recent virus too
- All software’s used in the development facility are licensed. For any specific software, component, tool to be used in the project the client has to provide the license
- The software and documents are backed up on a regular basis.
- The project team is assigned a separate location in the facility, and the computers have no media drives. They have limited internet connections which are monitored round the clock.
- Client’s Server information is known only to authorize people like Project Lead and Team Lead.

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Operational Flexibility

We understand that in today's business perspective, as a partner of Offshore Development Centre, the client needs to have a flexible approach towards the working operations of an Offshore Development Centre. Metexim Technologies team have a proactive approach in partnering with customers to establish Offshore Development Centre and work towards supporting customers in offering value added services. The working methodologies of the Offshore Development Centre would as per the business requirements of the customer. The client would have the flexibility in increasing or decreasing the resources count of the development team on a mutually acceptable time frame. The client would be involved in the recruitment process and also in the establishment of the team.

Competitor Analysis

We bring a distinct advantage over other vendors in the same space where we have inherited the qualities of large companies while retaining our strengths of a small company.

Qualities of a large company

- Infrastructure and resource pool
- Matured Process
- Quality Assurance
- Strong Financials

Qualities of a small company

- Responsiveness and flexibility
- Dedicated resources
- Proper Resource Backup
- Focused customer service
- Commitment to client satisfaction and success

Contact

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